

SRES'S College of Engineering, Dept. Of MBA

List of Training Programmes arranged for MBA in 2017-18

SR	Description	Class	Execution Date	Contents Delivered/Information Gathered	Name of the Trainer	Organization	Designation
1	Induction Programme	MBA-I	August 02-03,2017	How to enhance the Personality	Mr.siddharth prabhakar	Floating Campus	Director
2	Sanjivani My Story Board	MBA-I	14.08.2017	Workplace secrets	Mr. Vishal Jadhav	Mirage Ceramics Ltd	Assistant Manager
3	Guest Lecture	MBA-I & II	26.08.2017	Goods & service Tax	Mr.Sumer Kumar Kale	State Taxes Pune	Joint Commisiioner
					Dinesh Barud	BCS & Associate LLP	Partner
4	Guest Lecture (Management Stories)	MBA-I & II	21.09.2017	Shared His experience enthursting importance of soft skills that a fresher must possess before joining corporate world:	Mr.Satish Vajapurkar	Dainik Sakal	Sr.Journalist
5	Sanjivani Thought Leaders	MBA-I & II	22.09.2017	Differences in job and career, drawbacks of pursuing shorter objective of acquiring job over long term goal of building a career, Gap visible between what industry wants and what they get and how this gap becomes an opportunity to make one fit in the supply chain of human resource, importance of Skill, Knowledge, Common sense, Aptitude and Attitude.	Mr. Kaushik Majumdar	Principal Global Services, Pune	Managing Director
6	Guest Lecture	MBA-II	09.10.2017	A BFSI Career: Prospects And Essential Skills BFSI Sector Associated Job roles in BFSI Salary/Remuneration Package Skills Required	Mr.Rakesh Kaushik	Indian Institute of Banking & Finance,Kurla (West) Mumbai 400070	Faculty

7	Exposure Visit	MBA-I	27.11.2017	Gokul Ice Cream Kopargaon Industrial Estate ,Kopargaon	Mr Kothari	Gokul Ice Cream	Proprietor
				Shraddha Foods Kopargaon Industrial Estate ,Kopargaon	Mr Chavan	Shraddha Foods	Product Manager
				Ashwamedh Agro Chemicals Kopargaon Industrial Estate ,Kopargaon	Mr.Dnyaneshwar Wackchaure	Ashwamedh Agro Chemicals	Proprietor
8	Workshop on Campus to Corporate & Beyond	MBA-I & II	13.01.2018	Workshop Covered the Difference between Campus Life ,Corporate Life & Beyond Campus	Rohan Kelkar	Free Lance Trainer	Free Lance Trainer
9	National Level Seminar	MBA-I & II	02.02.2018 & 03.02.2018	Emerging Innovations and Strategic Business Practices	Mr. ACHYUT GODBOLE	Managing Director of SOFT EXCEL CONSULTANCY, Ex CEO & MD of PATNI, SYNTEL, L&T Infotech, Apar and Disha and famous writer.	Author and Corporate Honcho
				Emerging Innovations and Strategic Business Practices	Dr. CHIRAG PATEL	Department of Gujarat Technological University ,International RESEARCH Journals	Co ordinator and Head,Managing Editor
				Emerging Innovations and Strategic Business Practices	Dr. V.C KOTAK	Shah and Anchor Kutchi College of Engineering Chembur	Vice Principal
				Emerging Innovations and Strategic Business Practices	Mr. VISHAL JADHAV	SIEMENS, Pune	Assistant Manager

				Emerging Innovations and Strategic Business Practices	Dr. Nilesh R. Berad	MET Institute of Management, Bhubhal Knowledge City, Nashik	Director
				Emerging Innovations and Strategic Business Practices	Dr. Suhas J. Rao	Yog Hit Nexus	Head Operations & Training
10	Guest Lecture	MBA-I & II	03.02.2018	TECHNICAL ANALYSIS OF STOCK	MR. HITESH PUNJABI	K.J.Somaiya Institute of Management and Research, Mumbai	Assistant Professor
11	Training	MBA-I & II	06.02.2018	EBSCO Management to end-users on "Effectively And Efficiently Utilizing the EBSCOHOST Platform For Project & Research".	Mr Chandrakant Ganvir	EBSCO	Training Specialist West India
12	Info seminar	MBA-I & II	23.02.2018	Stock MIND:	Mr.Akshay Piralal	ICICI Securities Ltd	Regional Marketing Executive
13	Sanjivani Thought Leadera	MBA-I & II	21.04.2018	Taking The Step Ahead – A Change From Campus To Corporate Life	Mr. Prasad Munje	Pepe Jeans India Limited	Director Human Resource
14	Oerientation Programme	MBA-II	02-03 August,2018	How a student should get prepared for interviews, how important an MBA project is, To-Do list of interview preparation and also, he will share the process as well as design of a fresher's profile (CV).	Mr. Ramnath (Director, throttlePAD2.0), Mr. Azaan (Resource Person, throttlePAD2.0)	throttlePAD2.0, Bangalore	Director & Trainer
15	Sanjivani My Story Board	MBA-II	4August,2018	Interview Process at Bridgestone India Pvt ltd	Mr Prasadrao Sable	Bridestone india Pvt Ltd	Senior Officer-Marketing and Sales

16	Sanjivani thought Leaders	MBA-I & II	14 August,2018	<p>Out of Box thinking Approach: He concluded that using technology to maximise productivity creates the platform to realise true business success. Increased productivity can be traced to the automation of processes allowing for faster communication of strategy, increased time spent on strategic priorities and greater project completion rates. He believed that Technology helps create an open and communicative environment, connect teams virtually within the company, monitor business productivity and employee progress on goals, analyse performance thus leading to increased efficiency. The caution he emphasised was while technology is powerful, is it important to remember there is no value to be created from technology unless people embrace it. The digital revolution is a paradigm shift. And organisations that engage and embrace the new reality, and enable their people will see superior performance and release greater value.</p>	Mr. Ajay Sevekari	Bridgestone India Pvt. Ltd	Member of the Board of Directors
17	Workshop on Digital Marketing	Selected Registered Students -Self finance	07-08 September,2018	Digital Marketing, SEO, Face book Marketing ,AdWords and discussed various opportunities as Digital Marketer and Various Certification Courses	Mr Andrew Das	Makeinetrn .com	Trainer
18	Sanjivani I Connect	MBA-I & II	09 September ,2018	How to generate Wealth from Share Market-Perspective on investing, How to avoid loss and earn consistently in share market by Prasanjit Paul, a link trendlyne.com and financial calculator App were referred which would help them in understanding various concepts. Focused on three important points Stock Selection, Entry and exit Point and Money management.	Mr Ravindra Joshi		Investment Planner

19	Sanjivani I connect	MBA-I & II	23 September,2018	<p>Career in Securities Markets:The main motto behind the NISM program is to prepare college students practical exposures. It updates the students with authentic knowledge. It not only provides the knowledge but also creates and increases the employment opportunities which satisfy the employer expectation.</p> <p>Certificate provided by the NISM is authentic as well as acceptable nationwide. The license is issued by the NISM when a performer qualifies the exam by 50 % marks. Online test are being conducted in various city like Pune, Kolapur, Ahmednagar etc. There is no eligibility in holding the certificate of NISM. Only the performer should have a valid PAN card. The license is valid for 3 years. There are various international certificates also which would provide recognition worldwide. It not only provides the job opportunities but the opportunities to entrepreneurs too. You can work as an independent stock broker and sub broker. The examination is mandated by SEBI under SEBI Regulation 2007. These examination is conducted through various test administrator appointed by NISM in more than 150 cities across India.</p>	Mr Nitin Tike	National Institute of Securities Markets, Mumbai	Sr.Vice President
20	Sanjivani I connect	MBA-I & II	23 September,2018	<p>Share Market and Mtutal Fund Awareness: People have the myth that stock market is a complex thing but the reality is something else. Stock market is simple and easy to understand. Various markets like primary market and secondary market were discussed</p>	Mr. Chandrashekar Thakur	CDSL INVESTOR PROTECTION FUND,Mumbai	Resource Person

21	Sanjivani I connect	MBA-I & II	23 September,2018	Articulation of Thoughts-He has enlightened the students about thinking by giving various examples like color of the sky, definition of pet animals etc. According to him we walk on the path which is known to us. We follow the things which are being told by our parents and grandparents. But with the time changes are required in the mindset of people. Today's organization wants to hire the people who have an ability to think out the box.	Mr.Kulkarni Nitin	BOSCH	Manager-Technical Function
22	Sanjivani I connect	MBA-I & II	6 October,2018	How to read A Balance Sheet	Mr. Pramod Puranik	Banking & Finance Committee; Maharashtra Chamber of Commerce	Chairman
23	HR Conclave and CEO Connect on "Employability and Essentials from Campus to Corporate"	MBA-I & II	13,October,2018	Employability and Essentials from Campus to Corporate: It was organised with intention to make Students sail through the paradigm shift by providing an in-depth understanding on how new professionals should differentiate and react to the culture, learning, conflict, competition,The meet explored the seven C framework that discussed the dimensions like culture, capability, commitment, cooperation, conflict, and credibility and foster and Develop Capability to blend into the new environment ,Handling Peer Pressure and Work effectively individually as well as a team player	Anurag G. Kalyani,	Wipro	Head-HR
					Sandeep Nagori,	,Komal Industries	Proprietor
					Amol Mohite,	CII	Dy. Director
					Arjun Gaikwad,	Proprietor	Proprietor
					Dr. V. Rakhunde,	Garware Polyesters Ltd	President HR
					Sunil Sutavane,	Garware Community Centre	Director
					Ashish Jehurkar,	Sterilite	Manager HR

24	Student entrepreneurship Programme	MBA-I & II	24 October,2018	<ol style="list-style-type: none"> 1. To Recognize the innate entrepreneurial potential within themselves; 2. To Understand the many ways in which entrepreneurship can manifests itself in different walks of life; 3. To make students Are better able to recognize and assess opportunities in their environments; 4. To analyse that Students Are willing to have big dreams and take responsibility for pursuing those dreams; 5. To Appreciate the role than entrepreneurial behavior can play in enhancing their lives and the lives of others; 6. To Become better creative problem solvers; 7. To Develop a strong knowledge base and set of tools that enables them to act on creative and innovative ideas 	Dr ULHAS BHALE	UDYAM INFO SOLUTIONS PVT.LTD.	Director
25	Industrial Visit	MBA-I & II	25th October,2018	Industrial visits helped students gain hands-on experience of how industry operations are executed ,bridge the gap between theoretical training and practical learning in a real-life environment and broaden the outlook of students with exposure to different Process adopted		Rucha Engineers Pvt. Ltd K 249, Waluj MIDC, Aurangabad, 431210, MH, India	
26	FACE Training	MBA-I & II	31-Dec-18	Focus Academy of Career Enhancements which would offer impetus with framework targeted to enhance overall employability quotient through different modules of Quantitative Aptitude, GD & PI in getting decent employment	K Anand Rao	FACE Bangalore	Trainer
27	Sanjivani I connect	MBA-I & II	28 December,2018	Adances in Engineering and Management:	Dr D R Mane	PUMBA	Head & Professor

28	Sanjivani I Connect	MBA-I & II	25 January,2019	<p>Introduction to Finishing Module:• What is expected ?</p> <ul style="list-style-type: none"> • Computer Knowledge is must in today's era • No biasness over the issue of rural area <ul style="list-style-type: none"> • Use Linked-In app to search for the people from the company you choose to join. • Select 4-5 companies for which you must join and study in detail about it. • Choose specialization according to your Personality and interest. <ul style="list-style-type: none"> • Be capable enough to do the things expected by the organization. • Evaluate yourself by knowing ourself 	Mr Anurag Kalyani	Wipro	Head HR
29	Sanjivani I Connect	MBA-I & II	02 February ,2019	<p>'Brands' and their Branding. Mr. Nikhil, told about the Features, Attribute, Architecture, Portfolio on branding. He stated that, it is difficult to go about it with such huge diversity in mindsets, cultures and traditions.</p>	Mr Nikhil Abhang	Manager-Brand Stores At Samsung	Manager-Brand Stores
30	Sanjivani I Connect	MBA-I & II	15 February,2019	<p>How to choose specialization, (SIP)Summer Internship Projects, placements & Job opportunities:How students should choose their specialization ? What things should be considered while choosing specialization ? Mr. Kalyani, told about the various Companies, where students can apply for their SIP projects. He told student to analyze themselves by giving example of JOHARI WINDOW, "he stated, it is best way to find the real you" and he also told about the online portal where students can perform their self-analysis so that they can understand their strength, weaknesses, capabilities</p>	Mr Anurag Kalyani	Wipro	Head HR

31	Sanjivani I Connect	MBA-I & II	01 March,2019	Corporate Behaviour – Keys to Success And Communication Mr. Anurag Kalyani, very firstly started the session with statement that “Corporate Behaviour is key for true Success” What things should be considered by an Individual while dealing with corporate world? What ethics & value one should inculcate?	Mr Anurag Kalyani	Wipro	Head HR
32	My Entrepreneur Story	MBA-I & II	16March,2019	Mr. Nakul made exposure of his Business story to students. At the very start he stated, “Being entrepreneur is what being a Selfish” which is quality of any entrepreneur to keep learning from each situation or person.Mr. Nakul said, in earlier times marketing was easy as there was no Globalization. But today, scenario is totally different and connection with people is quite essential. In addition, Patience, Passion, Risk-taking, Innovation are the basic qualities which defines an entrepreneur	Mr Nakul Chande	Jai Jalaram Food Products	Managing Director
33	My Entrepreneur Story	MBA-I & II	18March,2019	Dr. Dnyaneshwar Waghchoure made exposure of his Business story to students where he discussed about his childhood, education, personal as well as professional life and also how Ashwamedh Group was established. At the very he intended to say, “People live upon dreams, but instead believe in your dreams” because your belief’s in your dream will lead you to be what you wanted to be, so every individual should believe in dreams	Dr. Dnyaneshwar Waghchoure	Ashwamedh Group	Managing Director
34	Sanjivani I Connect	MBA-I & II	22March,2019	The SRES, COE, Kopargaon, Dept. of MBA have conducted Guest lecture on ‘Key to Success in Corporate World: Success Mantra’ by Mr. AnuragKalyani, Head HR, Wipro Ltd. Mr. AnuragKalyani, came up with the various different success mantra’s which would help students to explore themselves, this success mantra’s where	Mr Anurag Kalyani	Wipro	Head HR

				based on the questions asked by the students			
35	Sanjivani thought Leaders	MBA-I & II	12-Apr-19	Management Lessons from Ramayana, Mahabharat and Hare and tortoise Story	Mr Dattarey Watvey	Senior Manager	BOSCH Nasik
36	Sanjivani My Story Board	MBA-II	18-Apr-19	A BFSI Career-Prospects and Essential Skills	Amol Ingle	HDFC AMC Sholapur	PSG Relationship Executive