

SRES'S College of Engineering, Dept. Of MBA

List of Training Programmes arranged for MBA in 2018-19

SR	Description	Class	Execution Date	Contents Delivered/Information Gathered	Name of the Trainer	Organization	Designation
1	Oeientation Programme- Campus to Corporate	MBA-II	16-18 July,2018	Program aimed at helping participants to understand the importance of effective communication & presentation skills, taking initiatives, working in teams, leading the teams, creating a positive environment with greater sense of responsibility and awareness.	Mr Datta Rokade	NEW WORLD MAKER Om Apartment, Flat No.3, S/No.31, Kundannagar, Dhankawadi, Pune-411043. Maharashtra. India.	Owner
2	Ecstasy Welcome Function for MBA-I	MBA-I	1 August,2018	Welcome Function	Orgained by MBA-II	Orgained by MBA-II	Orgained by MBA-II
3	Induction Programme	MBA-I	02-03 August,2018	Discuss the importance of MBA program, the market demand of MBAs and also the skills required for MBA students to acquire, Career Goals	Mr. Ramnath (Director, throttlePAD2.0),Mr. Azaan (Resource Person, throttlePAD2.0)	throttlePAD2.0,Banglore	Director & Trainer
4	Oerientation Programme	MBA-II	02-03 August,2018	How a student should get prepared for interviews, how important an MBA project is, To-Do list of interview preparation and also, he will share the process as well as design of a fresher's profile (CV).	Mr. Ramnath (Director, throttlePAD2.0),Mr. Azaan (Resource Person, throttlePAD2.0)	throttlePAD2.0,Banglore	Director & Trainer
5	Sanjivani My Story Board	MBA-II	4August,2018	Interview Process at Bridgestone India Pvt ltd	Mr Prasadrao Sable	Bridestone india Pvt Ltd	Senior Officer-Marketing and Sales
6	Infoseminar on SAP	MBA-I	07 August,2018	21st Century Career: SAP ERP	Mr Chinmoy Nanoty	SAP Products(PRIMUS)	Manager-Sales
7	Sanjivani I Connect	MBA-I	08 August,2018	Corporate Etiquettes	Mr Vijay Shejval Patil	Reliance Energy Ltd, Mumbai	Deputy General Manager

8	Sanjivani thought Leaders	MBA-I & II	14 August,2018	<p>Out of Box thinking Approach: He concluded that using technology to maximise productivity creates the platform to realise true business success.</p> <p>Increased productivity can be traced to the automation of processes allowing for faster communication of strategy, increased time spent on strategic priorities and greater project completion rates. He believed that Technology helps create an open and communicative environment, connect teams virtually within the company, monitor business productivity and employee progress on goals, analyse performance thus leading to increased efficiency. The caution he emphasised was while technology is powerful, is it important to remember there is no value to be created from technology unless people embrace it. The digital revolution is a paradigm shift. And organisations that engage and embrace the new reality, and enable their people will see superior performance and release greater value.</p>	Mr. Ajay Sevekari	Bridgestone India Pvt. Ltd	Member of the Board of Directors
9	Workshop on Digital Marketing	Selected Registered Students - Self finance	07-08 September,2018	Digital Marketing, SEO ,Face book Marketing ,AdWords and discussed various opportunities as Digital Marketer and Various Certification Courses	Mr Andrew Das	Makeinetrn .com	Trainer
10	Sanjivani I Connect	MBA-I & II	09 September ,2018	How to generate Wealth from Share Market- Perspective on investing, how to avoid loss and earn consistently in share market by Prasanjit Paul, a link trendlyne.com and financial calculator App were referred which would help them in understanding various concepts. Focused on three important points Stock Selection, Entry and exit Point and Money management.	Mr Ravindra Joshi		Investment Planner

11	Sanjivani I connect	MBA-I & II	23 September,2018	<p>Career in Securities Markets: The main motto behind the NISM program is to prepare college students practical exposures. It updates the students with authentic knowledge. It not only provides the knowledge but also creates and increases the employment opportunities which satisfy the employer expectation. Certificate provided by the NISM is authentic as well as acceptable nationwide. The license is issued by the NISM when a performer qualifies the exam by 50 % marks. Online test is being conducted in various city like Pune, Kolhapur, Ahmednagar etc. There is no eligibility in holding the certificate of NISM. Only the performer should have a valid PAN card. The license is valid for 3 years. There are various international certificates also which would provide recognition worldwide. It not only provides the job opportunities but the opportunities to entrepreneurs too. You can work as an independent stock broker and sub broker. The examination is mandated by SEBI under SEBI Regulation 2007. These examination is conducted through various test administrator appointed by NISM in more than 150 cities across India.</p>	Mr Nitin Tike	National Institute of Securities Markets, Mumbai	Sr.Vice President
12	Sanjivani I connect	MBA-I & II	23 September,2018	<p>Share Market and Mutual Fund Awareness: People have the myth that stock market is a complex thing but the reality is something else. Stock market is simple and easy to understand. Various markets like primary market and secondary market were discussed</p>	Mr. Chandrashekhar Thakur	CDSL INVESTOR PROTECTION FUND,Mumbai	Resource Person
13	Sanjivani I connect	MBA-I & II	23 September,2018	<p>Articulation of Thoughts-He has enlightened the students about thinking by giving various examples like colour of the sky, definition of pet animals etc. According to him we walk on the path which is known to us. We follow the things which are being told by our parents and grandparents. But with the time changes are required in the mind-set of people. Today's organization wants to hire the people who have an ability to think out the box.</p>	Mr.Kulkarni Nitin	BOSCH	Manager-Technical Function

14	Sanjivani I connect	MBA-I & II	6 October,2018	How to read A Balance Sheet	Mr. Pramod Puranik	Banking & Finance Committee; Maharashtra Chamber of Commerce	Chairman							
15	HR Conclave and CEO Connect on “Employability and Essentials from Campus to Corporate	MBA-I & II	13,October,2018	Employability and Essentials from Campus to Corporate: It was organised with intention to make Students sail through the paradigm shift by providing an in-depth understanding on how new professionals should differentiate and react to the culture, learning, conflict, competition, The meet explored the seven C framework that discussed the dimensions like culture, capability, commitment, cooperation, conflict, and credibility and foster and Develop Capability to blend into the new environment ,Handling Peer Pressure and Work effectively individually as well as a team player	Anurag G. Kalyani,	Wipro	Head-HR							
					Sandeep Nagori,	,Komal Industries	Proprietor							
					Amol Mohite,	CII	Dy. Director							
					Arjun Gaikwad,	Proprietor	Proprietor							
					Dr. V. Rakhunde,	Garware Polyesters Ltd	President HR							
					Sunil Sutavane,	Garware Community Centre	Director							
16	Student entrepreneurship Programme	MBA-I & II	24 October,2018	<ol style="list-style-type: none"> 1. To Recognize the innate entrepreneurial potential within themselves; 2. To Understand the many ways in which entrepreneurship can manifests itself in different walks of life; 3. To make students Are better able to recognize and assess opportunities in their environments; 4. To analyse that Students Are willing to have big dreams and take responsibility for pursuing those dreams; 5. To Appreciate the role than entrepreneurial behaviour can play in enhancing their lives and the lives of others; 6. To Become better creative problem solvers; 7. To Develop a strong knowledge base and set of tools that enables them to act on creative and innovative ideas 	Dr ULHAS BHALE	UDYAM INFO SOLUTIONS PVT.LTD.	Director							
								17	Industrial Visit	MBA-I & II	25th October,2018	Industrial visits helped students gain hands-on experience of how industry operations are executed ,bridge the gap between theoretical training and practical learning in a real-life environment and broaden the outlook of students with exposure to different Process adopted		Rucha Engineers Pvt. Ltd K 249, Waluj MIDC, Aurangabad, 431210, MH, India

18	FACE Training	MBA-I & II	43465	Focus Academy of Career Enhancements which would offer impetus with framework targeted to enhance overall employability quotient through different modules of Quantitative Aptitude, GD & PI in getting decent employment	K Anand Rao	FACE Bangalore	Trainer
19	Sanjivani I connect	MBA-I & II	28 December,2018	Advances in Engineering and Management:	Dr D R Mane	PUMBA	Head & Professor
20	Sanjivani I Connect	MBA-I & II	25 January,2019	Introduction to Finishing Module:• What is expected ? • Computer Knowledge is must in today's era • No biasness over the issue of rural area • Use Linked-In app to search for the people from the company you choose to join. • Select 4-5 companies for which you must join and study in detail about it. • Choose specialization according to your Personality and interest. • Be capable enough to do the things expected by the organization. • Evaluate yourself by knowing yourself	Mr Anurag Kalyani	Wipro	Head HR
21	Sanjivani I Connect	MBA-I & II	02 February ,2019	'Brands' and their Branding. Mr. Nikhil, told about the Features, Attribute, Architecture, Portfolio on branding. He stated that, it is difficult to go about it with such huge diversity in mind-sets, cultures and traditions.	Mr Nikhil Abhang	Manager-Brand Stores At Samsung	Manager-Brand Stores
22	Sanjivani I Connect	MBA-I & II	15 February,2019	How to choose specialization, (SIP)Summer Internship Projects, placements & Job opportunities: How students should choose their specialization? What things should be considered while choosing specialization? Mr. Kalyani, told about the various Companies, where students can apply for their SIP projects. He told student to analyse themselves by giving example of JOHARI WINDOW, "he stated, it is best way to find the real you" and he also told about the online portal where students can perform their self-analysis so that they can understand their strength, weaknesses, capabilities	Mr Anurag Kalyani	Wipro	Head HR
23	Sanjivani I Connect	MBA-I & II	01 March,2019	Corporate Behaviour – Keys to Success And Communication Mr. Anurag Kalyani, very	Mr Anurag Kalyani	Wipro	Head HR

				<p>firstly started the session with statement that “Corporate Behaviour is key for true Success” What things should be considered by an Individual while dealing with corporate world? What ethics & value one should inculcate?</p>			
24	My Entrepreneur Story	MBA-I & II	16March,2019	<p>Mr. Nakul made exposure of his Business story to students. At the very start he stated, “Being entrepreneur is what being a Selfish” which is quality of any entrepreneur to keep learning from each situation or person. Mr. Nakul said, in earlier times marketing was easy as there was no Globalization. But today, scenario is totally different and connection with people is quite essential. In addition, Patience, Passion, Risk-taking, Innovation are the basic qualities which defines an entrepreneur</p>	Mr Nakul Chande	Jai Jalaram Food Products	Managing Director
25	My Entrepreneur Story	MBA-I & II	18March,2019	<p>Dr. Dnyaneshwar Waghchoure made exposure of his Business story to students where he discussed about his childhood, education, personal as well as professional life and also how Ashwamedh Group was established. At the very he intended to say, “People live upon dreams, but instead believe in your dreams” because your belief’s in your dream will lead you to be what you wanted to be, so every individual should believe in dreams</p>	Dr. Dnyaneshwar Waghchoure	Ashwamedh Group	Managing Director
26	Sanjivani I Connect	MBA-I & II	22March,2019	<p>The SRES, COE, Kopargaon, Dept. of MBA have conducted Guest lecture on ‘Key to Success in Corporate World: Success Mantra’ by Mr. Anurag Kalyani, Head HR, Wipro Ltd. Mr. AnuragKalyani, came up with the various different success mantra’s which would help students to explore themselves, this success mantra’s where based on the questions asked by the students</p>	Mr Anurag Kalyani	Wipro	Head HR
27	Sanjivani thought Leaders	MBA-I & II	43567	<p>Management Lessons from Ramayana, Mahabharat and Hare and tortoise Story</p>	Mr Dattatarey Watvey	Senior Manager	BOSCH Nasik
28	Sanjivani My Story Board	MBA-II	43573	<p>A BFSI Career-Prospects and Essential Skills</p>	Amol Ingle	HDFC AMC Sholapur	PSG Relationship Executive